

1. (a) (i) Define the term self disclosure as used in counselling. (2 marks)  
(ii) Outline **four** roles of self disclosure in counselling pre-school children. (4 marks)
- (b) Identify **six** ways in which probing may be an effective technique in a counselling process. (6 marks)
- (c) State **eight** characteristics that demonstrate active listening of an Early Childhood Development and Education (ECDE) teacher during a counselling process. (8 marks)
2. (a) Define the following terms:  
(i) anxiety; (2 marks)  
(ii) stress. (2 marks)
- (b) Outline **six** manifestations of stress among pre-school children. (6 marks)
- (c) Propose **ten** ways through which an ECDE teacher may assist children to manage stress. (10 marks)
3. (a) Explain the concept of heredity. (2 marks)
- (b) Discuss **five** ways through which heredity may negatively affect learning of pre-school children in an ECDE centre. (10 marks)
- (c) Explain **four** strategies that an ECDE teacher may use to promote positive attitude in learning among pre-school children. (8 marks)
4. (a) Explain what is meant by industrial psychology. (2 marks)
- (b) Examine **eight** benefits of industrial psychology to an organization for children. (8 marks)
- (c) (i) State **six** ways in which lack of a stimulating school environment would affect learning of pre-school children. (6 marks)  
(ii) Identify **four** ways in which ill-health in children may affect learning. (4 marks)
5. (a) Explain the term personality. (2 marks)
- (b) Give **four** characteristics of each of the following personality traits:  
(i) openness to experience; (4 marks)  
(ii) neuroticism. (4 marks)

- (c) Discuss **five** ways in which an ECDE teacher would use the social cognitive theory by Albert Bandura in personality development of young children. (10 marks)
6. (a) Justify the need for an ECDE teacher to instil positive values in young children. (6 marks)
- (b) Discuss **five** methods in which a pre-school teacher would use to instil a sense of responsibility in young children. (10 marks)
- (c) Identify **four** challenges encountered by caregivers in imparting positive values in pre-schoolers. (4 marks)
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